

## TEN YEARS' PROFILE OF PARADEEP PHOSPHATES LIMITED

| Particulars                                   | 08 - 09       | 09 - 10       | 10 - 11       | 11 - 12       | 12 - 13       | 13-14         | 14-15         | 15-16         | 16-17         | 17-18         |
|---|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| <b>A. PRODUCTION &amp; SALES (in '000 MT)</b> |               |               |               |               |               |               |               |               |               |               |
| <b>Production</b>                             |               |               |               |               |               |               |               |               |               |               |
| DAP and Complex                               | 1022          | 1212          | 1199          | 1022          | 941           | 1008          | 1083          | 1315          | 1254          | 1267          |
| % of capacity utilisation                     | 142           | 168           | 167           | 142           | 131           | 140           | 150           | 183           | 174           | 176           |
| <b>Sales : Manufactured Fertilisers</b>       |               |               |               |               |               |               |               |               |               |               |
| DAP and Complex                               | 1015          | 1235          | 1169          | 1026          | 914           | 1015          | 1100          | 1257          | 1217          | 1291          |
| <b>Sales : Traded Fertilisers</b>             |               |               |               |               |               |               |               |               |               |               |
| DAP and Complex                               | 47            | 113           | 160           | 353           | 529           | 233           | 42            | 125           | 65            | 44            |
| UREA  | -             | -             | -             | -             | 11            | -             | -             | -             | -             | -             |
| MOP   | 130           | 111           | 118           | 89            | 58            | 73            | 133           | 87            | 55            | 47            |
| <b>B. BALANCE SHEET (₹ in Lacs)</b>           |               |               |               |               |               |               |               |               |               |               |
| <b>Equity &amp; Liabilities</b>               |               |               |               |               |               |               |               |               |               |               |
| Authorised share capital                      | 100000        | 100000        | 100000        | 100000        | 100000        | 100000        | 100000        | 100000        | 100000        | 100000        |
| Paid-up Capital                               | 57545         | 57545         | 57545         | 57545         | 57545         | 57545         | 57545         | 57545         | 57545         | 57545         |
| Reserve & Surplus                             | (4364)        | 10791         | 28500         | 46271         | 56630         | 44041         | 50956         | 58162         | 67082         | 81999         |
| Liabilities (Current & Non Current)           | 292418        | 168282        | 141622        | 189131        | 331237        | 254123        | 252093        | 365868        | 326753        | 266368        |
| Provisions (Current & Non Current)            | 5954          | 5888          | 9953          | 10616         | 8620          | 5681          | 5544          | 6542          | 7109          | 7238          |
| <b>Total</b>                                  | <b>351553</b> | <b>242506</b> | <b>237620</b> | <b>303563</b> | <b>454032</b> | <b>361390</b> | <b>366138</b> | <b>488117</b> | <b>458489</b> | <b>413150</b> |
| <b>Assets</b>                                 |               |               |               |               |               |               |               |               |               |               |
| <b>Non Current:</b>                           |               |               |               |               |               |               |               |               |               |               |
| Fixed Assets (Tangible & Intangible)          | 23681         | 22205         | 22870         | 23984         | 29735         | 34575         | 36836         | 95499         | 93231         | 100789        |
| Capital Work in Progress (2)                  | 303           | 1173          | 1475          | 5469          | 8991          | 32980         | 51874         | 15043         | 24341         | 21458         |
| Deferred Tax Assets                           | -             | 3369          | 2037          | 2756          | (639)         | -             | 3349          | 4918          | 3357          | 788           |
| Other Assets                                  | -             | -             | -             | -             | -             | -             | 4307          | 6067          | 5291          | 5428          |
| <b>Current:</b>                               |               |               |               |               |               |               |               |               |               |               |
| Inventories                                   | 55159         | 37363         | 50023         | 67533         | 68476         | 54183         | 76402         | 70889         | 72447         | 65970         |
| Trade Receivables                             | 86632         | 60052         | 51764         | 155059        | 276551        | 176983        | 135867        | 233310        | 223249        | 191547        |
| Cash & Bank Balances                          | 4142          | 26058         | 62791         | 349           | 10560         | 4400          | 4848          | 3554          | 1512          | 2983          |
| Other Assets (Current & Non Current)          | 181636        | 92286         | 46660         | 48413         | 60358         | 58269         | 52655         | 58837         | 35061         | 24187         |
| <b>Total</b>                                  | <b>351553</b> | <b>242506</b> | <b>237620</b> | <b>303563</b> | <b>454032</b> | <b>361390</b> | <b>366138</b> | <b>488117</b> | <b>458489</b> | <b>413150</b> |

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|---|---------------|---------------|---------------|---------------|---------------|----------------|---------------|---------------|---------------|---------------|
| <b>C. NET WORTH (₹ in Lacs)</b>   | <b>53181</b>  | <b>68336</b>  | <b>86045</b>  | <b>103816</b> | <b>114175</b> | <b>101586</b>  | <b>108501</b> | <b>115707</b> | <b>124627</b> | <b>139544</b> |
| <b>D. PROFIT &amp; LOSS (₹ in Lacs)</b>                                   |               |               |               |               |               |                |               |               |               |               |
| Revenue from Operations (Net)   | 512178        | 299484        | 352127        | 472608        | 527261        | 423107         | 415875        | 479836        | 369671        | 379657        |
| Other Income  | 45182         | 10034         | 4909          | 4593          | 6330          | 5820           | 5407          | 3917          | 5264          | 2013          |
| <b>Total</b>  | <b>557360</b> | <b>309518</b> | <b>357036</b> | <b>477201</b> | <b>533591</b> | <b>428927</b>  | <b>421282</b> | <b>483753</b> | <b>374935</b> | <b>381669</b> |
| <b>Expenses:</b>  |               |               |               |               |               |                |               |               |               |               |
| Cost of Sales excluding Depreciation & Amortisation and Finance Cost      | 482753        | 286708        | 327015        | 444703        | 503511        | 419982         | 400829        | 455624        | 331788        | 337211        |
| <b>Earning before depreciation and amortisation, finance cost and Tax</b> | <b>74607</b>  | <b>22810</b>  | <b>30021</b>  | <b>32498</b>  | <b>30080</b>  | <b>8945</b>    | <b>20453</b>  | <b>28129</b>  | <b>43147</b>  | <b>44458</b>  |
| Depreciation and amortisation expenses                                    | 3347          | 3048          | 2470          | 2445          | 2605          | 2474           | 3369          | 2897          | 5830          | 6182          |
| Finance Cost (Net)  | 3379          | 1789          | 3633          | 4127          | 14301         | 19881          | 13090         | 19256         | 24200         | 15923         |
| Tax including Deferred Tax and FBT  | 14170         | 2818          | 9610          | 8155          | 6518          | (639)          | -             | (225)         | 4426          | 7385          |
| Taxation expenses credited  | -             | -             | (3400)        | -             | (3703)        | (182)          | (339)         | (308)         | -             | (91)          |
| <b>Net Profit / (Loss)</b>  | <b>53711</b>  | <b>15155</b>  | <b>17708</b>  | <b>17771</b>  | <b>10359</b>  | <b>(12589)</b> | <b>4333</b>   | <b>6509</b>   | <b>8691</b>   | <b>15059</b>  |

**Notes :**

1. Relevant Previous Years' figures have been re-arranged / regrouped, wherever necessary, to make them comparable with the Current Years' figures.
2. Includes Pre-operative and Trial run expenses pending allocation.